





Background, Issues, and Trends in Underground Hydrocarbon Storage

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Description of the Natural Gas and Natural Gas Liquids Business

The Natural Gas Industry



Hydrocarbon Storage Basics

Key Storage Characteristics & Terms



Why do we store hydrocarbons?

- (1) Reliability: hedge on quantity (outages/curtailments).
- (2) Risk management: hedge on price (volatility).
- (3) **Profitability: speculation (profits on market changes).**



Generally, the more uncertainty and volatility (price) a commodity, the greater the need for storage

Fundamental purpose of storage is to provide gas during peak periods (i.e., reliability).



Source: Energy Information Administration, Department of Energy.



All of these characteristics are a critical part of storage value chain

The Gulf of Mexico region is the most integrated and comprehensive energy economy in the world

The Gulf of Mexico region accounts for:

- Approximately 30 percent of total U.S. crude oil production;
- Roughly 20 percent of total U.S. natural gas production;
- Almost 15 percent of total U.S. natural gas liquids production;
- 60 percent of U.S. crude oil imports;
- Over 20 percent of U.S. natural gas (non-pipeline) imports;
- 50 percent of U.S. natural gas liquids imports; and
- 43 percent of the Strategic Petroleum Reserve ("SPR") storage capacity; and
- Over 45 percent of total U.S. petroleum refining capacity and 62 percent of the capacity east of the Rockies.



- Natural gas can be stored for an indefinite period of time. The exploration, production, and transportation of natural gas takes time, and the natural gas that reaches its destination is not always needed right away, so it is injected into underground storage facilities.
- There are <u>57 active underground storage</u> <u>facilities</u> in the Gulf Coast region, representing 14 percent of the nation's underground storage facilities.
- In 2005, the Gulf Coast region had <u>1.4 Tcf</u> of natural gas storage capacity. This represents approximately <u>17 percent</u> of the nation's underground storage capacity.

Different types of storage influence different deliverability attributes

| Depleted Reservoirs | Most common has slower injection/withdrawal rates. Conversion of a field from production to storage duty takes advantage of existing wells, gathering systems, and pipeline connections. | | | |
|---------------------|---|--|--|--|
| Aquifers | Usually used only in areas where there are no nearby depleted reservoirs. Single withdraw period (winter) & used to meet peak load requirements as well. Least desirable and most expensive type of natural gas storage facility. | | | |
| Salt Caverns | Very high withdrawal and injection rates. Base gas requirements are relatively low. Most salt caverns/domes in US along GOM. More expensive, but faster and more flexible. | | | |

| | Market | Pad Gas | Injectio (Day | n Rate /s) | Withdraw (Days) | Rate | Cycle | es |
|--------------------|--------|------------|------------------|---------------|--------------------|------|-------|------|
| Storage Type | Share | Share | High | Low | High | Low | High | Low |
| | | | | | | | | |
| Depleted Reservoir | 0.86 | 50% to 80% | 200 | 250 | 100 | 150 | 1.22 | 0.91 |
| Aquifer | 0.1 | 50 | 200 | 250 | 100 | 150 | 1.22 | 0.91 |
| Salt Cavern | 0.04 | 20% -30 % | 20 | 40 | 10 | 20 | 12.17 | 6.08 |

Salt Cavern Basics

What Does A Salt Dome Look Like?





Deliverability Existing Salt Domes



Other Types of Louisiana Underground Storage

| Company | Facility Name | Туре | Product |
|---|--------------------------|--------------------|---------------------|
| Egan Hub Partners, LP | Egan Hub | Salt Dome | Natural gas |
| AGL Resources Inc | Jefferson Island | Salt Dome | Natural gas |
| Ponchartrain Natural Gas/Acadian | Ponchartrain Grand Bayou | Salt Dome | Natural gas |
| Bridgeline Storage Co, LLC | Napoleonville Ns-1 | Salt Dome | Natural gas |
| Bridgeline Holdings LP | Sorrento | Salt Dome | Natural gas |
| Liberty Gas Storage, LLC | Liberty Gas Storage | Salt Dome | Natural gas |
| Bear Creek Storage Company | Bear Creek | Depleted Gas Field | Natural gas |
| Gulf South Gas Pipeline Company, LP | Bistineau | Depleted Gas Field | Natural gas |
| Trunkline Gas Company, LLC | East and South Epps | Depleted Gas Field | Natural gas |
| CenterPoint Energy - MRT | East Unionville | Depleted Gas Field | Natural gas |
| CenterPoint Energy - MRT | West Unionville | Depleted Gas Field | Natural gas |
| CenterPoint Energy Gas Transmission Co. | Ruston | Depleted Gas Field | Natural gas |
| Transcontinental Gas Pipeline Corp. | Washington | Depleted Gas Field | Natural gas |
| Ouachita River Gas Storage Company | South Downsville | Depleted Gas Field | Natural gas |
| Texaco E&P | Anse LaButte | Salt Dome | Natural gas liquids |
| Williams Energy Services | Anse LaButte | Salt Dome | Natural gas liquids |
| Shell Oil Co | Ascension | Salt Dome | Natural gas liquids |
| Dow Chemical - Promix | Assumption | Salt Dome | Natural gas liquids |
| Dow Hydrocarbons | Assumption | Salt Dome | Natural gas liquids |
| Enterprise Products Co | Breaux Bridge | Salt Dome | Natural gas liquids |
| Union Texas Products | Choctaw | Salt Dome | Natural gas liquids |
| Williams Energy Services | Choctaw | Salt Dome | Natural gas liquids |
| TransCanada Gas Proc | Napoleonville | Salt Dome | Natural gas liquids |
| Ucar Pipeline Inc | Napoleonville | Salt Dome | Natural gas liquids |
| ExxonMobil Co, USA | Sorrento | Salt Dome | Natural gas liquids |
| Star Enterprise | Sorrento | Salt Dome | Natural gas liquids |
| Texaco E&P | Sorrento | Salt Dome | Natural gas liquids |
| Williams Energy Services | Sulfer Mines | Salt Dome | Natural gas liquids |
| Dynegy Midstream Sevices LP | Venice | Salt Dome | Natural gas liquids |
| Petrologistics | Sulphur | Salt Dome | Natural gas liquids |
| Louisiana Offshore Oil Port | Clovelly | Salt Dome | Crude Oil |
| Strategic Petroleum Reserve | West Hackberry | Salt Dome | Crude Oil |
| Strategic Petroleum Reserve | Bayou Choctaw | Salt Dome | Crude Oil |

Source: Energy Information Administration, U.S. Department of Energy; Federal Energy Regulatory Commission; and PennWell MAPSearch Database.

Pressures Changing Cost and Value for Hydrocarbon Storage

What are the factors increasing costs and value?

- (1) Continued natural gas price volatility seasonal differentials.
- (2) Growth in natural gas usage, particularly power generation.
- (3) Basis differentials/regional supply corrections (changing pipe and production configurations)
- (4) Increasing LNG imports requires capacity development

Pricing Considerations

Continued natural gas price volatility for near term.



Henry Hub – Houston Ship Channel Spread

Basis differentials can be serious issue during market interruptions.



Intrinsic Value:

- The seasonal valuation of storage.
- Evaluated as the difference between the two prices in a pair of forward prices.
- Value secured by locking-in a forward spread, either physically or financially.

Extrinsic Value:

• Determined by the ability to profit by the volatility and uncertainty of prices.

Difference between Intrinsic and Extrinsic Value of Natural Gas Storage



Power Generation Considerations

Daily Entergy Spot Prices (2001-Present)

Power generation prices volatile – natural gas driven – cyclical load.



- (1) Since the late 1990s, over 225,000 MWs of gas-fired capacity has come on line.
- (2) While construction costs have escalated, still relatively attractive to other baseload options.
- (3) Gas is important transition (?) fuel for carbon policy.
 - No new coal plants is becoming the norm in most states. Nuclear takes too long and costs too much – too much uncertainty.
 - Carbon sequestration (stack) expensive and inefficient.
- (4) Renewables are in kW not in MW scale issue and regional limitations.
- (5) Large scale hydroelectric facilities very limited and unlikely.

LNG Considerations

Gulf Coast LNG Terminals



Most LNG regasification capacity on line within the next 5 years.



Note: New capacity includes terminals that have been approved, or are pending approval. Source: FERC and various tradepress and company websites



LNG Supply Curve



Production & Transportation Considerations

Unconventional Gas Production



Energy Information Administration.

Unconventional Gas Production



Source: ICF Consulting.

Cost Considerations

Recent Acquisition Costs

| <u>Field Name</u> Date | <u>Operator</u> Location | Capacity (Bcf) Cost in Million S per Bcf | Deliverability (MMcfd) Cost in 1000s \$ per MMcfd | Purchaser Purchase Price in Millions \$ |
|---|--|---|--|---|
| Blue Water Aug-2005 | <u>Blue Water Gas Storage LLC</u> Michigan | <u>24.5</u> \$10.2 | <u>700</u> \$357 | Plains All American/Vulcan Gas Storage \$250 |
| Lodi (50% Interest) Dec-2005 | Lodi Gas Storage California | \$ <u>17</u> \$14.7 | <u>500</u> \$500 | Arclight Energy Partners Fund I \$125 |
| Suffield, and Countess Mar-2006 | <u>AECO Hub</u> Alberta | <u>125</u> \$9.1 | <u>3,050</u> \$402 | Riverstone Holdings and the Carlyle Group \$1,500 |
| Wild Goose Mar-2006 | <u>Wild Goose Storage</u> California | <u>24</u> \$9.1 | <u>480</u> \$402 | <u>Riverstone Holdings and the</u> <u>Carlyle Group</u> Included in above price |
| Salt Plains (Manchester) Mar-2006 | <u>Niska Gas Storage</u> Oklahoma | <u>15</u> \$9.1 | <u>200</u> \$402 | <u>Riverstone Holdings and the</u> <u>Carlyle Group</u> Included in above price |
| Lodi and Kirby Hills Phase 1 Jul-2007 | Lodi Gas Storage - ArcLight Energy Partners California | <u>22.5</u> \$19.0 | <u>600</u> \$713 | Buckeye Partners \$428 |
| Adrian (Steuben) Sep-2007 | Steuban Gas Storage Company New York | <u>6.2</u> \$8.7 | <u>60</u> \$650 | Inergy Propane \$104 |
| I homas Comer Sep-2007 | DTE Northeast LLC New York | <u>5./</u> \$8.7 | <u>100</u> \$650 | Inercy Propane Included in above price ENSTOR - berdrola |
| Caledonia May-2008 | <u>Caledonia Energy Partners</u> Mississippi | - | 330 | Renewables Unannounced |
| Average Cost | | <u>202</u> \$10.0 | <u>6,020</u> \$423 | \$∠,407 |

Source: ICF Consulting.

Reported Development Costs

| <u>Field Name</u> In Service Date | <u>Operator</u> Location | <u>Capacity (Bcf)</u> Cost in Million \$ per Bcf | <u>Deliverability (MMcfd)</u> Cost in 1000s \$ per MMcfd | <u>Field Type</u> Expansion Cost in Millions \$ |
|--------------------------------------|------------------------------------|--|--|---|
| Expansions | | | | |
| Petal Salt Dome | Petal Gas Storage (Enterprize PP) | 2.4 | <u>950</u> | Salt Dome |
| Nov-2005 | Mississippi | \$6.3 | \$16 | \$15 |
| Midland - Expansion | Texas Gas Transmission | <u>6.75</u> | <u>90</u> | Depleted Reservoir |
| Nov-2007 | Kentucky | \$5.3 | \$400 | \$36 |
| | Lodi Gas Storage - ArcLight Energy | | | a |
| Kirby Hills Phase 2 | Partners | <u>12</u> | <u>100</u> | Depleted Reservoir |
| Nov-2008 | California | \$4.3 | \$520 | \$52 |
| Jackson Prairie Phase 5 | Puget Sound Energy | <u>3.25</u> | 300 | <u>Aquifer</u> |
| Nov-2008 | Washington | \$12.9 | \$140 | \$42 |
| Total Expansion Projects | | 24 | 1,440 | \$145 |
| Average Cost | | \$5.9 | \$101 | |
| New Fields | | | | |
| Pine Praire Energy Center | SG Resources Louisiana LLC | 24 | 2,400 | Salt Dome |
| Oct-2008 | Louisiana | \$10.8 | \$108 | \$260 |
| Port Barre | Bobcat Gas Storage | 12 | 1,200 | Salt Dome |
| Oct-2008 | Louisiana | \$10.4 | \$104 | \$125 |
| Cold Springs 1 | ANR Pipeline | 14 | 200 | Depleted Reservoir |
| Aug-2008 | Michigan | \$5.5 | \$387 | \$77 |
| Sacramento Natural Gas | | | | |
| Storage | Sacramento Natural Gas Storage | 7.5 | 200 | Depleted Reservoir |
| Apr-2009 | California | \$4.0 | \$150 | \$30 |
| Total New Projects | | <u>58</u> | 4,000 | \$492 |
| Average Cost | | \$8.6 | \$123 | |

Source: ICF Consulting.

Conclusions & Outlook

FERC Certification & Reclassifications



Source: Federal Energy Regulatory Commission.

Forecasted Storage Capacity Growth



Source: ICF Consulting.



Source: ICF Consulting.

Forecasted Production Area Storage Capacity Growth



- (1) Changing production opportunities (Haynesville) will have big impact on facility location.
- (2) Salt cavern availability.
- (3) Cost escalation issues.
- (4) Water use issues.
- (5) Regulatory and tax issues.
- (6) State lands development.
- (7) Resource competition for other forms of underground storage (NGLs, crudes, product, CO2)

Questions, Comments, & Discussion

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